



PLUMBING-HEATING-COOLING
CONTRACTORS ASSOCIATION®
Best People. Best Practices.

MEMBER BENEFITS

PLUMBING-HEATING-COOLING-CONTRACTORS — NATIONAL ASSOCIATION

Get the Knowledge, Contacts & Tools You Need to Succeed

As a member of the PHCC community, you can turn to a wide network of experienced colleagues for insights into best practices, tools and resources, as well as benefit from protection from over-regulation. What's more, you can also save thousands of dollars by taking advantage of discounts on products and services.

Be More Profitable

- Marketing & Advertising Resources
- Find a Contractor online resource
- Legislative & Regulatory Leadership
- PHCC Community Network
- PHCC Key Suppliers & Associates
- Online Buyers' Guide
- Training & Education
- Peer Groups for Focused Market Insights
- Workforce Resources

Work Smarter & Safer

- Up-to-date Codes & Regulations
- Training & Apprenticeship Programs
- Safety & Risk Management Tools
- Legislative & Regulatory Leadership
- PHCC Educational Foundation
- Training via Virtual University
- Webinars and Other Training Resources
- Best Business Practices

Save Money

- Marketing & Advertising Resources
- Discounts on Goods & Services
- Handbooks & Manuals
- Training & Education
- Member Discounts on Meetings

Make Connections

- PHCC Community Network
- PHCC Key Supplier Network
- Peer to Peer Networking Groups
- Get Involved Locally
- CONNECT Conference & Tradeshow
- My PHCC
- Who's Who Membership Directory

Build a Qualified Workforce

- Plumbing & HVACR Apprentice & Journeyman Training
- Scholarships
- Assessment Tests
- Instructor Workshop

BEST PEOPLE. BEST PRACTICES.®

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Member/Non-Member Tangible Benefits Comparison

Other Programs Available – Visit www.phccweb.org for details.

BENEFITS COMPARISON

Apprentice / Journeyman Training	Member Discount	Member Per Unit	Non-Member Per Unit	Savings Per Unit
Plumbing and HVACR Textbooks	10%	\$85.95	\$94.95	\$9.00
Plumbing & HVACR Apprentice eLearning (Online – Available for 1st, 2nd, 3rd, and 4th year students)	28%	\$562	\$782	\$220
Fast Trac for Plumbing/HVAC – Manual Only	50%	\$199	\$399	\$200
Fast Trac for Plumbing/HVAC – With Testing	30%	\$695	\$995	\$300
360 Training for Journeyman Training (Online – a wide variety of topics including technical, industrial, safety skills, and environmental. Some states offer CEU credit).	10%	\$18 - \$449	\$20 - \$499	Varies by Program
Service Technician Training				
Total Opportunity Performance Systems (QSC)	37%	\$110	\$150	\$40
Business Management Education				
Online Webinars - 2 available each month, broad range of topics covering business management, technical and emerging technologies	100%	Member Benefit	\$99	\$99
CONNECT Conference / Product & Technology Showcase	16%	\$495	\$595	\$100
Business Operations – for service and repair contractors (QSC)	20%	\$210	\$255	\$45
Service Manager/Supervisor – for service and repair contractors (QSC)	29%	\$349	\$449	\$100
Unity Conferences – for signatory contractors	31%	\$345	\$500	\$155
CCA Conferences – for construction contractors	13%	\$695	\$795	\$100
Essentials of Project Management Course	5%	\$1,895	\$1,995	\$100
Federated Insurance Open for Business Program – Disaster Continuity Planning Tools	100%	Member Benefit	Member Benefit	\$199 & up
Business Management Tools				
Overhead and Profit Calculator	20%	\$199	\$249	\$50
Labor Calculator	50%	\$199	\$399	\$200
Technical / Code				
Techline – Expert Advice on Code Questions and Clarifications		Member Benefit	Member Benefit	Member Benefit
National Standard Plumbing Code (2003, 2006, 2009)	33%	Varies	Varies	Varies
National Standard Plumbing Code w/Illustrations (2003, 2006, 2009, 2012)	32%	Varies	Varies	Varies
National Standard Plumbing Code Supplements (2000-2010)	32%	\$25	\$37.50	\$12.50
Discount Programs / Programs				
ConsensusDocs – Complete Package	20%	\$799	\$999	\$200
ConsensusDocs – Subcontracting Only	20%	\$439	\$549	\$100
Workplace Drug Testing Kit	22%	\$225	\$275	\$50
PHCC Safety Program	33%	\$50	\$75	\$25
NATE Manuals	33%	\$30	\$45	\$15
PHCC Who's Who Directory	100%	Member Benefit	\$75	\$75
PayAnywhere Point of Sale Credit Card Processing	\$1,000 free processing, no equipment, set up or other fees, low swipe rate of 2.69% all in			Member Benefit
ExxonMobil Gas	.05 per gallon (4 trucks@40 gal/wk = \$416/year)			Member Benefit
Chrysler Trucks & Vehicles (Purchase or Lease)	\$500 private incentive discount & \$1,000 OJT allowance per vehicle			Member Benefit
Aramark – work apparel	25%			Member Benefit
TradeWraps Truck Wraps and Promotional Materials	5% discount on full or partial vehicle wraps and promotional items			Member Benefit
Enterprise Fleet Management	Discounts on vehicle leasing			Member Benefit
Market Hardware – website design and management, SEO	Discounts on website design, hosting and & SEO, free social media tips and sample posts			Member Benefit
Hudson Ink – Marketing Services	Discounts on marketing services, free newsletter			Member Benefit



Additional benefits and savings available through PHCC's state and local chapters

**Potential Savings Per Unit
\$2,500+**